



MIURA AND BARCLAYCARD UNITE TO PROVIDE HERMES WITH THE ULTIMATE PAYMENT SOLUTION

Barclaycard's 'Barclaycard Anywhere Connect' solution uses the market leading Miura M010 payment device to solve a unique payment challenge for one of the largest logistics companies in the world, Hermes.

Hermes has a 40-year history of supplying comprehensive logistical services to meet global demand across the whole retail value chain. Hermes UK needed a bespoke pay in-store service that could be supported by a network of agents across 4,500 locations in the UK.

Bringing 4,500 payment agents together

Hermes approached Barclaycard for a payment solution which could integrate a sizeable network of agents to deliver the new Hermes service.

The challenge for Barclaycard was finding a flexible, scalable payment solution which would integrate with Hermes' existing systems and applications across all locations. The solution also had to perform delivery cost calculations, payments, label printing and parcel logging – within one POS device.

Proven, easy integration

The Miura M010 payment device already had a proven track record with Barclaycard, so it was a product the company could trust. Barclaycard offered Hermes 'Barclaycard Anywhere Connect,' an integrated solution which enables ISVs or Corporates to integrate their own iOS and Android applications into the Miura M010 mobile card reader.

For Hermes, an extensive SDK on the M010, provided by Miura's partner Payworks, enabled them to use their own applications. The M010's proven and open APIs also enabled seamless integration of devices and apps for the Hermes pay in-store devices. The M010 handles all core card/EMV payment processes and communications with Android, iOS and Windows smart devices.

The Hermes technical team were therefore able to perform this integration in a matter of weeks, reducing the cost of deployment versus traditional integrations.

Lower cost payments

In partnership with Miura, Barclaycard were able to offer Hermes a scalable payment solution with a lower cost of ownership than traditional terminals.

The M010 now provides all payment formats including fast contactless payment via card, Apple Pay and Google Pay. This suits the low ATV environment where all packages have a fixed £4.00 fee and allows greater speed at the POS (with the added benefit of Chip & Pin).

The small form factor of the M010 facilitates a sleek design of the Hermes pay in-store devices, to deliver a seamless retail experience across all customer touch points.

M010 benefits for Barclaycard and Hermes

- Open architecture for easy integration using proven APIs and a detailed SDK
- Miura's portal for developers speeds integration into POS systems
- Beautifully simple, secure and flexible hardware which Barclaycard could white label
- Reduced TCO thanks to the unique restore function of Miura Revive™
- Ability to interact with customers anywhere they go, and however they want to pay
- Enterprise level security, with the latest EMV and PCI certifications
- Ability to make system updates and mandatory changes remotely

Summary

The combination of the Miura M010 and Barclaycard Anywhere Connect has enabled Hermes to deliver a seamless user experience to all its approved agents and consumers.

If you're interested in finding out more about our market leading mPOS solutions, visit:
miurasystems.com

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With the M010 we knew we had a payment device that we could trust. Its open architecture and easy integration was a key differentiator which enabled us to offer Hermes a flexible and scalable payment solution.

Craig Priddey,
Head of Point of Interaction Product
Management Team, Barclaycard

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The speed of integration was fantastic. We now have a pay in-store service that meets our agents' needs for extended mobility, without losing any of our existing functionality.

Claire Phelan,
Head of Send & Partnerships, Hermes

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We're proud to have brought Barclaycard and Hermes systems together with a trusted, low cost retail solution. It's real testimony to the flexibility and open architecture of the M010.

Darren Shaw,
Chief Product Officer, Miura Systems

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